

FRANCHISE - REVENUE & PIPELINE BY IND & DIR
2003-01-15 (Wed)
EUROS IN 000'S
NA Media.

BANKER	DEAL	PRODUCT	2003		2002	
			PROB	FRANCHISE VALUE	JAN FRANCHISE REVENUES	FRANCHISE PIPELINE
Aming, Jeffrey	Aurora Communications - general advisory (D012858)	Divestiture Advisory	N/A	1,032	-	-
	Citadel Broadcasting - IPO (D023066)	Equity-IPO	0%	-	-	2,837
	Cumulus Media - secondary offering (2Q 02) (D0222916)	Equity-Secondary	N/A	-	-	-
	DirectTV USA - bridge financing (4Q 02) (D02076)	Bonds-Corporate High Yield	25%	-	-	-
	DirectTV USA - bridge financing (4Q 02) (D02076)	Senior Bank Debt	50%	-	-	3,310
	Echostar - General Advisory (Vivendi) (D016541)	Other M&A Advisory	N/A	-	-	17,779
	Echostar - HY offering (Hughes Electronics) (D016727)	Bonds-Corporate High Yield	N/A	-	-	-
	Echostar - acqn advisory and financing (GM - HE) (D014601)	Acquisition Advisory	N/A	-	-	-
	Echostar - acqn advisory and financing (GM - HE) (D014601)	Bridge Loans	50%	-	-	-
	Emmis Communications - Block Trade (2Q 02) (D021959)	Block Trade	N/A	-	-	32,722
	Emmis Communications - acq of Fisher Communications (D027038)	Acquisition Advisory	25%	-	-	-
	Emmis Communications - general advisory (Project Football) / Football (D026447)	Acquisition Advisory	0%	-	-	3,310
	Emmis Communications - general advisory (Project Football) / Football (D026447)	Acquisition Advisory	N/A	96	96	11,490
	Entercom Communications - HY offering (1Q 02) (D020588)	Bonds-Corporate High Yield	N/A	-	-	-
	Entercom Communications - secondary offering (1Q 02) (D020128)	Equity-Secondary	N/A	-	-	-
	Hughes/PanAmSat - Project Pelican/Interim financing 1Q02 / Pelican 1 (D015959)	Bonds-Corporate High Yield	N/A	-	-	-
	Hughes/PanAmSat - Project Pelican/Interim financing 1Q02 / Pelican 1 (D015959)	Senior Bank Debt	N/A	-	-	-
	MediaNation - HK\$445.6mn IPO on GEM - Proj Bus / Bus (Asia ECM) (D0000494)	Equity-IPO	N/A	126	(4,595)	-
	MediaNation - Sponsoring Agreement (D027084)	Equity-IPO	75%	-	-	61
	Radio One - HY offering (2Q 01) (D012201)	Equity-IPO	N/A	-	-	-
	Radio One - Secondary Offering (2Q 02) (D021881)	Bonds-Corporate High Yield	N/A	-	-	-
	Sinclair Broadcast Group - HY offering (4Q 02) (D025013)	Equity-Secondary	N/A	-	-	-
	Sinclair Broadcast Group - HY offering (4Q 01) (D016235)	Bonds-Corporate High Yield	N/A	-	-	-
	Sinclair Broadcasting - HY Offering (4Q 01) (D016235)	Senior Bank Debt	0%	-	-	-
	SuperRadio - general advisory (D000577)	Divestiture Advisory	N/A	-	-	-
	Viacom - IG offering (3Q 02) (D025676)	Bonds-Corp. Investment Grade	N/A	-	-	-
	Vivendi Universal Entertainment - Refinancing (D025558)	Bridge Loans	75%	-	-	-
	Biquity Digital - Private Placement (Q2 02) (D013707)	Private Placement-Equity	N/A	-	-	-
		Total		529	34,582	75,347

LINE BY MD & DIR

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BANKER	DEAL	PRODUCT	DEC		JAN		PROB	DEC 02 YTD		JAN		2003 FRANCHISE PIPELINE
			FRANCHISE VALUE	FRANCHISE REVENUES	FRANCHISE VALUE	FRANCHISE REVENUES		FRANCHISE VALUE	FRANCHISE REVENUES	FRANCHISE VALUE	FRANCHISE REVENUES	
Paul, Gregory R.	AMC Entertainment - acq financing for General Cinema (D013396)	Bonds-Corporate High Yield	N/A	-	-	-	75%	N/A	-	-	-	355
	Acme Communications - general advisory (D006356)	Diversiture Advisory	N/A	-	-	-	N/A	N/A	-	-	-	-
	Acme Communications - general advisory (D006356)	Diversiture Advisory	N/A	-	-	-	N/A	N/A	-	-	-	-
	Galaxy Latin America - HY bond offering (1Q 01) (D002033)	Bonds-Corporate High Yield	N/A	-	-	-	1,505	N/A	-	-	-	-
	Kerasotes Theatres - Bank Financing (3Q 02) (D021255)	Senior Bank Debt	N/A	-	-	-	659	N/A	-	-	-	-
	LIN Television - IPO (D020127)	Equity-IPO	N/A	-	-	-	10,033	N/A	-	-	-	-
	Loews Cineplex Entertainment - exit financing (1Q 02) (D016576)	Senior Bank Debt	N/A	-	-	-	1,930	N/A	-	-	-	-
	Young Broadcasting - HY Offering (4Q 01) (D014361)	Bonds-Corporate High Yield	N/A	-	-	-	527	N/A	-	-	-	-
	Young Broadcasting - general advisory (Kron Station) (D025304)	Diversiture Advisory	0%	-	-	-	15,117	N/A	-	-	-	-
	Total						591					3,192
Silver, Ellen L.	Kerasotes Theatres - Bank Financing (3Q 02) (D021255)	Senior Bank Debt	N/A	-	-	-	659	N/A	-	-	-	-
	Loews Cineplex Entertainment - exit financing (1Q 02) (D016576)	Senior Bank Debt	N/A	-	-	-	1,930	N/A	-	-	-	-
	Young Broadcasting - HY Offering (4Q 01) (D014361)	Bonds-Corporate High Yield	N/A	-	-	-	527	N/A	-	-	-	-
	Total						3,117					-
Triffo, Dyan	AT&T Broadband - general advisory (Project Twist & Shoot) / Twist & Sh (D010328)	Diversiture Advisory	N/A	-	-	-	3,670	N/A	-	-	-	-
	BusinessWire - general advisory (D004686)	Diversiture Advisory	25%	-	-	-	4,256	N/A	-	-	-	-
	Comcast - acq finc for AT&T Broadband (participant bank) (D020813)	Senior Bank Debt	50%	-	-	-	1,702	N/A	-	-	-	-
	Digital River - block trade (4Q 01) (D016304)	Equity-Secondary	N/A	-	-	-	85	N/A	-	-	-	-
	Liberty Media - Acq opportunities in Europe (D016262)	Acquisition Advisory	N/A	-	-	-	244	N/A	-	-	-	-
	TMP Worldwide - Project University / University 1 (D013407)	Acquisition Advisory	N/A	-	-	-	3,408	N/A	-	-	-	-
	Vivendi Universal - disposal of US stakes (D025311)	Block Trade	25%	-	-	-	9,457	N/A	-	-	-	-
	Walt Disney - \$450mm - IG Bond (D024828)	Diversiture Advisory	0%	-	-	-	86	N/A	-	-	-	-
	Total						7,492					24,872
Yung, Sun J.	AT&T Broadband - general advisory (Project Twist & Shoot) / Twist & Sh (D010328)	Diversiture Advisory	N/A	-	-	-	3,670	N/A	-	-	-	-
	Comcast - acq finc for AT&T Broadband (participant bank) (D020813)	Senior Bank Debt	50%	-	-	-	1,702	N/A	-	-	-	-
	Ikon Office Solutions - convertible offering (2Q 02) (D020657)	Equity-Convertible Bonds	N/A	-	-	-	5,025	N/A	-	-	-	-
	Pitney Bowes - IG offering (3Q 02) (D026114)	Bonds-Corp. Investment Grade	N/A	-	-	-	845	N/A	-	-	-	-
	SONICblue - equity private placement (2Q 02) (D021165)	Private Placement-Equity	N/A	-	-	-	160	N/A	-	-	-	-
	Scientific Atlanta - acquisition of Barconet-Project Baseball / Baseball (D013401)	Acquisition Advisory	N/A	-	-	-	1,524	N/A	-	-	-	-
	Total						11,223					1,702